

ASX release
10 May 2016

Decimal signs MOU with global professional services firm

- **Major expansion in global sales opportunities**
- **Leverages international network of tier one banks and financial services companies**
- **Fast-tracks ability to deliver global solutions**
- **First of a number of similar planned partnerships**

AUSTRALIA'S first enterprise robo-advice program has been agreed between Decimal Software ("Decimal" or "the company"; ASX: DSX) and a leading global professional services firm.

The Memorandum of Understanding (MOU) is a major milestone for Decimal, as it will immediately enhance its sales and delivery capabilities both in Australia and overseas.

Decimal CEO Nic Pollock said having the support of a respected international consulting firm adds greater exposure to the company's already operational robo enterprise solutions.

"A core focus of the new relationship will be to leverage the international network of tier one banks and financial services companies into joint sales opportunities." Mr Pollock said. "We are already actively working together on target accounts.

"Interest in robo, and particularly enterprise robo - which means Decimal - is growing almost by the day with banks and the financial services sector as a whole racing to deliver to the market demand.

"This partnership will enable us to scale delivery resources rapidly on a local and global basis such that delivery does not stand in the way of our success as a technology company.

"This agreement is recognition for having a platform that's already in the market generating real numbers for clients. The solutions we offer are tailored and proving to be an excellent fit for the financial sector."

Decimal is currently the only technology company that provides an enterprise grade robo-advice platform tailored for banks, superannuation companies and the financial services sector.

Mr Pollock said more announcements would be forthcoming in the near future as the partnership delivered new customers.

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ABOUT DECIMAL

Decimal is an Australian based company, which has developed the world's first omni-channel, cloud based automated ('robo') advice platform designed to operate with any existing product.

The platform, which includes embedded compliance features, enables enterprises to provide consumer-driven automated financial advice and execution to the mass consumer market with global application. Prior to now this has not been viable or technically possible, providing Decimal with a first mover advantage.

Decimal partners with Financial Institutions of all sizes including banks, superfunds, credit unions, insurers, mortgage brokers and dealer groups to enable the execution of Financial Service advice via a seamless omni-channel solution. See www.decimal.com.au.

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